

**WSFA** 12 East Delano Ave. Montgomery, AL 36105 Main: (334) 288-1212 Billing: (334) 288-1212

## www.wsfa.com

Billing Address:

Strategic Media Services.. **Attention: Accounts Payable** 1911 North Ft Myer Drive Suite 400 Arlington, VA 22209

Send Payment To:

**WSFA** 

**Regions Bank** 

ATTN: Lockbox # 1400

P.O. Box 11407

Birmingham, AL 35246-1400

| Invoice # | Invoice Date | Invoice Month | Invoice Period      |
|-----------|--------------|---------------|---------------------|
| 1601592-2 | 11/20/16     | November 2016 | 10/31/16 - 11/08/16 |

| Property | Account Executive | Sales Office | Sales Region |
|----------|-------------------|--------------|--------------|
| WSFA     | Kerry Morrison    | WSFA         | Local        |

| Advertiser               | Product | Estimate Number |
|--------------------------|---------|-----------------|
| POL/Cavanaugh, Twinkle/R |         |                 |

| Flight Dates                  | Order #              | Alt Order # |
|-------------------------------|----------------------|-------------|
| 10/18/16 - 11/08/16           | 1601592              |             |
| Billing Calendar<br>Broadcast | Billing Type<br>Cash | Deal #      |
| Special Handling Do Not Mail  |                      |             |
| Agency Code                   | Advertiser Code      | Product 1/2 |
| Agency Ref                    | Advertiser Ref       |             |

|                   |                                  |                  |   |                         |        | Spots/         |   |      |             |
|-------------------|----------------------------------|------------------|---|-------------------------|--------|----------------|---|------|-------------|
| ine Start Date En | d Date Description               | on               | Start/End Time  | MTWTFSS                 | Length | Week           | Rate  | Туре |             |
| 1 10/18/16 11/    | 06/16 Today in                   | Alabama 5am      | 5-530a  | MTWTF                   | :30    | 1              | \$100.00                                      | NM   |             |
|                   | t Date End Date 11/16 11/06/16   | MTWTFSS<br>MTWTF | Spots/Week<br>1   | <u>Rate</u><br>\$100.00 |        |                |   |      |             |
| Spots: # Ch [     | Day Air Date Air                 | Time Descript    | <u>ion</u>  | Start/End Time          | Lengt  | h Ad-ID        |   |      | Rate Type   |
|                   | M 10/31/16 5:                    | 27 AM Today in   | Alabama 5am   | 5-530a                  | :3     | 0 TWIN16013    | 0TVH  |      | \$100.00 NM |
| 2 10/18/16 11/    | 06/16 Today in                   | Alabama 530a     | 528am-6am   | MTWTF                   | :30    | 1              | \$110.00                                      | NM   |             |
|                   | t Date                           | MTWTFSS<br>MTWTF | Spots/Week<br>1   | <u>Rate</u><br>\$110.00 |        |                |   |      |             |
| Spots: # Ch [     | Day Air Date Air                 | Time Descript    | <u>ion</u>  | Start/End Time          | Lengt  | h Ad-ID        |   |      | Rate Type   |
|                   | M 10/31/16 5:                    | 54 AM Today in   | Alabama 530a  | 528am-6am               | :3     | 0 TWIN16013    | 0т∨н  |      | \$110.00 NM |
| 3 10/18/16 11/    | 08/16 Today In                   | Alabama          | 6a-7a   | MTWTF                   | :30    | 1              | \$200.00                                      | NM   |             |
|                   | t Date End Date<br>1/16 11/06/16 | MTWTFSS<br>MTWTF | Spots/Week<br>1   | <u>Rate</u><br>\$200.00 |        |                |   |      |             |
| Spots: # Ch [     | Day Air Date Air                 | Time Descript    | ion   | Start/End Time          | Lengt  | h Ad-ID        |   |      | Rate Type   |
|                   | M 10/31/16 6:                    | 23 AM Today In   | Alabama   | 6a-7a                   | :3     | 0 TWIN16013    | 0т∨н  |      | \$200.00 NM |
|                   | t Date End Date                  | MTWTFSS          | Spots/Week  | <u>Rate</u>             |        |                |   |      |             |
| 11/0              | 7/16 11/13/16                    | MT               | 2   | \$200.00                |        |                |   |      |             |
| Spots: # Ch [     | <u> Air Date</u> <u>Air</u>      | Time Descript    | <u>ion</u>  | Start/End Time          |        | h <u>Ad-ID</u> |   |      | Rate Type   |
| 12 WSFA           | M 11/07/16 6:                    | 12 AM Today In   | ı Alabama   | 6a-7a                   |        | 0 TWIN16013    |   |      | \$200.00 NM |
| 11 WSFA           | Tu 11/08/16 6:                   | 22 AM Today In   | Alabama   | 6a-7a                   | :3     | 0 TWIN16013    | 0т∨н  |      | \$200.00 NM |
| 4 10/18/16 11/    | 08/16 NBC Tod                    | ay Show          | 7-9am   | MTWTF                   | :30    | 1              | \$95.00                                       | NM   | -           |
|                   | t Date                           | MTWTFSS<br>MTWTF | Spots/Week 2  | <u>Rate</u><br>\$95.00  |        |                |   |      |             |
|                   |                                  | Time Descript    | _   | Start/End Time          | Lenat  | h Ad-ID        |   |      | Rate Type   |
|                   |                                  | 38 AM NBC To     |   | 7-9am                   |        | 0 TWIN16013    | 0т∨н  |      | \$95.00 NM  |
|                   |                                  | 59 AM NBC To     | Personal Commence and Commence | 7-9am                   |        | 0 TWIN16013    |   |      | \$95.00 NM  |
|                   | t Date End Date                  | MTWTFSS          | Spots/Week  | Rate                    | .0     | •              | March 2000 (100 (100 (100 (100 (100 (100 (100 |      | 700.00      |
|                   | 7/16 11/13/16                    | MT               | 2   | \$95.00                 |        |                |   |      |             |

We Warrant that the actual broadcast information shown on this invoice was taken from the Program Log and will be available, on request, for inspection by the advertiser or agency for 12 months from the date of invoice. Our Terms, Where Credit Has Been Extended, are Net 30 Days From Date of Invoice.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.



Send Payment To:
WSFA
Regions Bank
ATTN: Lockbox # 1400
P.O. Box 11407
Birmingham, AL 35246-1400

| Invoice # | Invoice Date | Invoice Month | Invoice Period      |
|-----------|--------------|---------------|---------------------|
| 1601592-2 | 11/20/16     | November 2016 | 10/31/16 - 11/08/16 |

| Advertiser               | <u>Product</u> | Estimate Number |
|--------------------------|----------------|-----------------|
| POL/Cavanaugh, Twinkle/R |                |                 |

### www.wsfa.com

| www.wsta.com    |                           |  |                                    |                            |        | Spots/     |          |           |             |
|-----------------|---------------------------|--|------------------------------------|----------------------------|--------|------------|----------|-----------|-------------|
| Line Start Date | End Date                  | Description                              | Start/End Time                     | MTWTFSS                    | Length | Week       | Rate     | Туре      |             |
| 4 10/18/16      | 11/08/16                  | NBC Today Show                           | 7-9am                              | MTWTF                      | :30    | 1          | \$95.00  | NM        |             |
| Spots: # Ch     | Day Air D                 | ate Air Time Descr                       | ription                            | Start/End Time             |        | h Ad-ID    |          |           | Rate Type   |
| 21 WS           | FA M 11/07                | 7/16 7:56 AM NBC                         | Today Show                         | 7-9am                      |        | 0 TWIN1601 |          |           | \$95.00 NM  |
| 22 WS           | FA Tu 11/08               | 3/16 7:29 AM NBC                         | Today Show                         | 7-9am                      | :3     | 0 TWIN1601 | L30TVH   |           | \$95.00 NM  |
| 5 10/18/16      | 11/08/16                  | WSFA 12 News at No                       | on 12-1230pm                       | MTWTF                      | :30    | 1          | \$100.00 | NM        |             |
| Weeks:          |                           | End Date MTWTFSS<br>I1/06/16 MTWTF       | Spots/Week<br>1                    | <u>Rate</u><br>\$100.00    |        |            |          |           |             |
| Spots: # Ch     | Day Air D                 | ate Air Time Desci                       | <u>ription</u>                     | Start/End Time             |        | h Ad-ID    |          |           | Rate Type   |
| 10 WS           |                           |  | A 12 News at Noon                  | 12-1230pm                  | :3     | 0 TWIN1601 | L30T∨H   |           | \$100.00 NM |
| Weeks:          | Start Date 11/07/16 1     | End Date MTWTFSS MT                      | Spots/Week<br>2                    | <u>Rate</u><br>\$100.00    |        |            |          |           |             |
| Spots: # Ch     | Day Air D                 | ate <u>Air Time</u> <u>Desci</u>         | <u>iption</u>                      | Start/End Time             |        | h Ad-ID    |          |           | Rate Type   |
| 11 WS           | FA M 11/07                | 7/16 12:28 PM WSF/                       | A 12 News at Noon                  | 12-1230pm                  |        | 0 TWIN1601 |          |           | \$100.00 NM |
| 12 WS           | FA Tu 11/08               | 3/16 12:28 PM WSF/                       | A 12 News at Noon                  | 12-1230pm                  | :3     | 0 TWIN1601 | L30TVH   |           | \$100.00 NM |
| 6 10/18/16      | 11/08/16                  | WSFA 12 News at Fiv                      | e 5-530pm                          | MTWTF                      | :30    | 1          | \$185.00 | NM        |             |
| Weeks:          |                           | End Date MTWTFSS                         | Spots/Week<br>1                    | <u>Rate</u><br>\$185.00    |        |            |          |           |             |
| Spots: # Ch     | Day Air D                 |  | iption                             | Start/End Time             | Lengt  | h Ad-ID    |          |           | Rate Type   |
| 10 WS           | FA M 10/31                | /16 5:24 PM WSF/                         | 12 News at Five                    | 5-530pm                    | :3     | 0 TWIN1601 | L30T∨H   |           | \$185.00 NM |
| Weeks:          | Start Date E              |  | Spots/Week                         | Rate                       |        |            |          |           |             |
| Spots: # Ch     | 11/07/16 1<br>Day Air D   | l1/13/16 MT<br>ate Air Time <u>Descr</u> | 2<br>intion                        | \$185.00<br>Start/End Time | l enat | h Ad-ID    |          |           | Rate Type   |
| 12 WS           |                           |  | 12 News at Five                    | 5-530pm                    | -      | 0 TWIN1601 | L30TVH   |           | \$185.00 NM |
| 11 WS           |                           |  | 12 News at Five                    | 5-530pm                    | :3     | 0 TWIN1601 | L30⊤∨н   |           | \$185.00 NM |
| 7 10/18/16      | 11/06/16                  | NBC Nightly News                         | 530-6pm                            | MTWTF                      | :30    | 1          | \$250.00 | NM        |             |
| Weeks:          |                           | End Date MTWTFSS                         | Spots/Week                         | <u>Rate</u><br>\$250.00    |        |            |          | - N- N- T |             |
| Spots: # Ch     | 10/31/16 1<br>Day Air Day |  |                                    | Start/End Time             | Lenat  | h Ad-ID    |          |           | Rate Type   |
| 10 WS           |                           |  |                                    | 530-6pm                    |        | 0 TWIN1601 | L30TVH   |           | \$250.00 NM |
|                 |                           |  |                                    |                            | .00    | - 4        | #2F0 00  | NINA      |             |
| 8 10/18/16      | 11/08/16                  | WSFA 12 News at Six                      | 20 (20.00) (20.00) (20.00) (20.00) | MTWTF                      | :30    | 1          | \$350.00 | NM        |             |
| Weeks:          | 10/31/16 1                | End Date MTWTFSS MTWTF                   | Spots/Week<br>1                    | <u>Rate</u><br>\$350.00    |        |            |          |           |             |
| Spots: # Ch     |                           | ate Air Time Descr                       |                                    | Start/End Time             |        | h Ad-ID    |          |           | Rate Type   |
|                 | FA W 11/02                |  | 12 News at Six - MF                | 6-630pm                    | :3     | ) TWIN1601 | L30TVH   |           | \$350.00 NM |
| Weeks:          | Start Date 11/07/16 1     | <u>Ind Date</u> <u>MTWTFSS</u> -T        | Spots/Week<br>1                    | <u>Rate</u><br>\$350.00    |        |            |          |           |             |
| Spots: # Ch     | Day Air Da                |  |                                    | Start/End Time             |        | h Ad-ID    | 20       |           | Rate Type   |
| 11 WS           | FA Tu 11/08               | 8/16 6:10 PM WSF                         | A 12 News at Six - MF              | 6-630pm                    | :3     | ) TWIN1601 | L3UIVH   |           | \$350.00 NM |
| 9 10/18/16      | 11/06/16                  | WSFA 12 News at Te                       | n - l10-1035pm                     | MTWTF                      | :30    | 1          | \$300.00 | NM        |             |
| Weeks:          |                           | End Date MTWTFSS<br>1/06/16 MTWTF        | Spots/Week<br>1                    | <u>Rate</u><br>\$300.00    |        |            |          |           |             |
| Spots: # Ch     | Day Air Da                |  | (a)<br>N                           | Start/End Time             | Lengt  | n Ad-ID    |          |           | Rate Type   |
|                 | FA M 10/31                |  | A 12 News at Ten - MF              | 10-1035pm                  | :3     | ) TWIN1601 | L30TVH   |           | \$300.00 NM |
|                 | 10 000000                 |  |                                    |                            |        |            |          |           |             |

We Warrant that the actual broadcast information shown on this invoice was taken from the Program Log and will be available, on request, for inspection by the advertiser or agency for 12 months from the date of invoice. Our Terms, Where Credit Has Been Extended, are Net 30 Days From Date of Invoice.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.



Send Payment To:

WSFA
Regions Bank
ATTN: Lockbox # 1400
P.O. Box 11407
Birmingham, AL 35246-1400

| Invoice # | Invoice Date | Invoice Month | Invoice Period      |
|-----------|--------------|---------------|---------------------|
| 1601592-2 | 11/20/16     | November 2016 | 10/31/16 - 11/08/16 |

| Advertiser              | Product | Estimate Number |
|-------------------------|---------|-----------------|
| POL/Cavanaugh, Twinkle/ | R       |                 |

## www.wsfa.com

| Line Start Dat           | e End Date  | Description  | Start/End Time                     | MTWTFSS   | Length               | Spots/<br>Week                  | Rate           | Туре |   |
|--------------------------|---|--|------------------------------------|---|----------------------|---------------------------------|----------------|------|---|
| 10 10/18/16              | 11/06/16  | NBC Meet The Press   | 7-1030am                           | S   | :30                  | 1                               | \$30.00        | NM   |   |
| Weeks: Spots: # C        | ISFA Su 11  | 1/06/16 NBC N  | leet The Press                     | Rate<br>\$30.00<br><u>Start/End Time</u><br>7-1030am          | Length               | ı <u>Ad-ID</u>                  |                |      | <u>Rate</u> <u>Type</u><br>\$30.00 NM               |
| 11 10/18/16              |   | WSFA 12 News at Ten  |                                    | S   | :30                  | 1                               | \$300.00       | NM   |   |
| Weeks:                   | Start Date<br>10/17/16                            | End Date MTWTFSS 10/23/16S   | Spots/Week                         | <u>Rate</u><br>\$300.00                                       |                      |                                 |                |      |   |
| Spots: # <u>C</u><br>8 W | <u>h Day Ai</u><br>/SFA M 11                      | <u>r Date</u> <u>Air Time</u> <u>Descrip</u><br>/07/16 5:11 AM Today   | otion<br>in Alabama 5am            | Start/End Time<br>5-530a                                      | 1000                 | Ad-ID<br>TWIN16013              | 80т∨н          |      | <u>Rate</u> <u>Type</u><br>\$100.00 NM              |
| 9 W                      | /SFA M 11   | 10.3,11.5,7.9,11.7,11.2,7.6<br>/07/16 5:45 AM Today<br>10.3,11.5,7.9,11.7,11.2,7.6                                 | in Alabama 530a                    | 528am-6am   | :30                  | TWIN16013                       | 80т∨н          |      | \$110.00 NM   |
| 10 W                     | /SFA M 11   |  | In Alabama                         | 6a-7a   | :30                  | TWIN16013                       | вот <b>∨</b> н |      | \$200.00 NM   |
| 16 W                     | /SFA M 11   |  | oday Show                          | 7-9am   | :30                  | TWIN16013                       | 80т∨н          |      | \$95.00 NM  |
| 12 W                     | SFA M 11<br>MG for                                | 10.3,11.5,7.9,11.7,11.2,7.6  |                                    | 6-630pm   |                      | TWIN16013                       |                |      | \$350.00 NM   |
|                          |   | 10.3,11.5,7.9,11.7,11.2,7.6  |                                    | 10-1035pm   |                      | TWIN16013                       |                |      | \$300.00 NM   |
|                          |   | 10.3,11.5,7.9,11.7,11.2,7.6  |                                    | 5-530a  |                      | TWIN16013                       |                |      | \$100.00 NM<br>\$110.00 NM                          |
| 3000                     | /SFA Tu 11<br>MG for 1<br>SFA Tu 11               | 10.3,11.5,7.9,11.7,11.2,7.6  |                                    | 528am-6am<br>6a-7a  |                      | TWIN16013                       |                |      | \$200.00 NM   |
|                          |   | 10.3,11.5,7.9,11.7,11.2,7.6  | 7.7,11.4                           | 7-9am   |                      | TWIN16013                       |                |      | \$95.00 NM  |
| Weeks: Spots: # C        | Start Date<br>10/31/16<br>h Day Air<br>/SFA Su 11 | 10.3,11.5,7.9,11.7,11.2,7.6. <u>End Date</u> <u>MTWTFSS</u> 11/06/16S <u>r Date</u> <u>Air Time</u> <u>Descrip</u> | 7.7,11.4<br><u>Spots/Week</u><br>1 | <u>Rate</u><br>\$300.00<br><u>Start/End Time</u><br>10-1030pm | <u>Length</u><br>:00 |                                 |                |      | <u>Rate</u> <u>Type</u><br>\$300.00 NM              |
| 12 11/07/16              | 11/08/16  | NBC Today 2  | 9-10am                             | MT  | :30                  | 2                               | \$40.00        | NM   |   |
| Weeks:                   | Start Date<br>11/07/16                            | End Date MTWTFSS 11/13/16 MT   | Spots/Week 2                       | <u>Rate</u><br>\$40.00  |                      |                                 |                |      |   |
|                          |   | <u>NOT/16</u> Air Time Description 9:28 AM NBC To  | otion<br>oday 2                    | Start/End Time<br>9-10am<br>9-10am                            |                      | Ad-ID<br>TWIN16013<br>TWIN16013 |                |      | <u>Rate</u> <u>Type</u><br>\$40.00 NM<br>\$40.00 NM |
| 13 11/07/16              | 11/08/16  | NBC Today Show 3   | 10-11am                            | MT  | :30                  | 2                               | \$40.00        | NM   |   |
|                          |   | /07/16 10:29 AM NBC To   | oday Show 3                        | Rate<br>\$40.00<br>Start/End Time<br>10-11am<br>10-11am       | 5.70                 | Ad-ID<br>TWIN16013              |                |      | <u>Rate</u> <u>Type</u><br>\$40.00 NM<br>\$40.00 NM |

We Warrant that the actual broadcast information shown on this invoice was taken from the Program Log and will be available, on request, for inspection by the advertiser or agency for 12 months from the date of invoice. Our Terms, Where Credit Has Been Extended, are Net 30 Days From Date of Invoice.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.



Send Payment To: **WSFA Regions Bank** ATTN: Lockbox # 1400

P.O. Box 11407

Birmingham, AL 35246-1400

| Invoice # | Invoice Date | Invoice Month | Invoice Period      |
|-----------|--------------|---------------|---------------------|
| 1601592-2 | 11/20/16     | November 2016 | 10/31/16 - 11/08/16 |

| Advertiser               | Product | Estimate Number |
|--------------------------|---------|-----------------|
| POL/Cavanaugh, Twinkle/R |         |                 |

### www.wsfa.com

| www.wsia.com   |   |  |                     |  |             | Spots/      |          |            |            |
|--|---|--|---------------------|--|-------------|-------------|----------|------------|------------|
| Line Start Date  | End Date D  | escription                               | Start/End Time      | MTWTFSS                                | Length      | Week        | Rate     | Туре       |            |
| 13 11/07/16  | 11/08/16 N  | BC Today Show 3                          | 10-11am             | MT                                     | :30         | 2           | \$40.00  | NM         |            |
| 14 11/07/16  | 11/08/16 A  | LABAMA LIVE @ 11A                        | A 11-1130Am         | MT                                     | :30         | 2           | \$30.00  | NM         |            |
|  |   | <u>d Date</u> <u>MTWTFSS</u><br>13/16 MT | Spots/Week 2        | <u>Rate</u><br>\$30.00                 |             |             |          |            |            |
| Spots: # Ch  | Day Air Date  |  | _                   | Start/End Time                         | Lengt       | h Ad-ID     |          |            | Rate Type  |
| 1 WSF  |   |  |                     | 11-1130Am                              | :3          | 0 TWIN16013 | 0т∨н     | ¥          | \$30.00 NM |
| 2 WSFA Tu 11/08/16 11:17 AM ALABAMA LIVE @ 11A   |   |  | 11-1130Am           | OAm :30 TWIN160130TVH                  |             |             |          |            |            |
| 15 11/07/16  | 11/08/16 A  | LABAMA LIVE @ 113                        | 80£1130A-12P        | MT                                     | :30         | 2           | \$30.00  | NM         |            |
|  |   | <u>d Date</u> <u>MTWTFSS</u><br>13/16 MT | Spots/Week<br>2     | <u>Rate</u><br>\$30.00                 |             |             |          |            |            |
| Spots: # Ch  | Day Air Date  |  | _                   | Start/End Time                         | Lengt       | h Ad-ID     |          |            | Rate Type  |
| 2 WSF  |   |  | MA LIVE @ 1130AM    | 1130A-12P                              | :3          | 0 TWIN16013 | 0т∨н     |            | \$30.00 NM |
| 1 WSF  | A Tu 11/08/1  | 6 11:56 AM ALABA                         | MA LIVE @ 1130AM    | 1130A-12P                              | :3          | 0 TWIN16013 | 0т∨н     |            | \$30.00 NM |
| 16 11/07/16  | 11/08/16 V  | /SFA 12 NEWS AT 4F                       | PMM-F 4-430P        | MT                                     | :30         | 2           | \$40.00  | NM         |            |
|  |   | d Date MTWTFSS                           | Spots/Week          | Rate                                   |             |             |          |            |            |
|  |   | 13/16 MT<br>Air Time Descrip             | 2<br>otion          | \$40.00<br>Start/End Time              | Lengt       | h Ad-ID     |          |            | Rate Type  |
| Spots: # Ch<br>2 WSF   | Day Air Date A M 11/07/1  |  |                     | M-F 4-430P                             |             | 0 TWIN16013 | 0тун     |            | \$40.00 NM |
| 2 WSFA M 11/07/16 4:11 PM WSFA 12 NEWS AT 4PM 1 WSFA Tu 11/08/16 4:29 PM WSFA 12 NEWS AT 4PM |   |  | M-F 4-430P          |  | 0 TWIN16013 |             |          | \$40.00 NM |            |
| 17 11/07/16  | \$ 10 Mar. 10 M | SFA 12 NEWS AT 4F                        |                     | MT                                     | :30         | 2           | \$40.00  | NM         |            |
|  | O   | ID ( MT.TECC                             | 0 - 4 - 00/1-       | Data                                   |             |             |          |            |            |
|  |   | <u>Date</u> <u>MTWTFSS</u><br>13/16 MT   | Spots/Week<br>2     | <u>Rate</u><br>\$40.00                 |             |             |          |            |            |
| Spots: # Ch  | Day Air Date  |  |                     | Start/End Time                         | Lengt       | h Ad-ID     |          |            | Rate Type  |
| 1 WSF  |   |  | 12 NEWS AT 4PM      | M-F 430-5P                             | :3          | 0 TWIN16013 | 0Т∨н     |            | \$40.00 NM |
| 2 WSF  | A Tu 11/08/1<br>Unresolved  | 6 WSFA                                   | 12 NEWS AT 4PM      | M-F 430-5P                             | :0          | 0           |          |            | \$40.00 NM |
| 40.44/00/40  |   | (OFA N O                                 | M 0 000             |  | .20         | 1           | \$20.00  | NM         |            |
| 18 11/06/16  | 11/06/16 W  | /SFA News Sunday A                       | IVI 9-930am         | S                                      | :30         | 1,          | \$20.00  | INIVI      |            |
|  |   | <u>Date</u> <u>MTWTFSS</u><br>06/16S     | Spots/Week<br>1     | <u>Rate</u><br>\$20.00                 |             |             |          |            |            |
| Spots: # Ch  | Day Air Date  |  | •                   | Start/End Time                         | Lengt       | h Ad-ID     |          |            | Rate Type  |
|  | A Su 11/06/1  |  | News Sunday AM      | 9-930am                                | :3          | 0 TWIN16013 | 0т∨н     |            | \$20.00 NM |
| 19 11/06/16  | 11/06/16 W  | SFA 12 News at Five                      | -SSu 5-530p         | S                                      | :30         | 1           | \$90.00  | NM         |            |
|  |   | <u>Date</u> <u>MTWTFSS</u><br>06/16S     | Spots/Week<br>1     | <u>Rate</u><br>\$90.00                 |             |             |          |            |            |
| Spots: # Ch  | Day Air Date  |  | •                   | Start/End Time                         | Lengt       | h Ad-ID     |          |            | Rate Type  |
| 1 WSF  |   |  | 12 News at Five-Sun | Su 5-530p                              | :3          | 0 TWIN16013 | 0т∨н     |            | \$90.00 NM |
| 20 11/06/16  | 11/06/16 La   | ate News                                 | 1030p-1130p         | S                                      | :30         | 2           | \$150.00 | NM         |            |
|  |   | <u>d Date</u> <u>MTWTFSS</u><br>06/16S   | Spots/Week<br>2     | <u>Rate</u><br>\$150.00                |             |             |          |            |            |
| Spots: # Ch  | 10/31/16 11/<br>Day <u>Air Date</u>   |  |                     | Start/End Time                         | Lengt       | h Ad-ID     |          |            | Rate Type  |
|  |   |  | <del></del>         | ************************************** | _           |             |          |            |            |

We Warrant that the actual broadcast information shown on this invoice was taken from the Program Log and will be available, on request, for inspection by the advertiser or agency for 12 months from the date of invoice. Our Terms, Where Credit Has Been Extended, are Net 30 Days From Date of Invoice.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.



Send Payment To:
WSFA
Regions Bank
ATTN: Lockbox # 1400
P.O. Box 11407
Birmingham, AL 35246-1400

| Invoice # | Invoice Date | Invoice Month | Invoice Period      |
|-----------|--------------|---------------|---------------------|
| 1601592-2 | 11/20/16     | November 2016 | 10/31/16 - 11/08/16 |

| Advertiser               | Product | Estimate Number |
|--------------------------|---------|-----------------|
| POL/Cavanaugh, Twinkle/F |         |                 |

## www.wsfa.com

|                |                        |                               |                           |                         |         | Spots/    |          |      |             |
|----------------|------------------------|-------------------------------|---------------------------|-------------------------|---------|-----------|----------|------|-------------|
| ine Start Date | End Date               | Description                   | Start/End Time            | MTWTFSS                 | Length  | Week      | Rate     | Type |             |
| 20 11/06/16    | 11/06/16               | Late News                     | 1030p-1130p               | S                       | :30     | 2         | \$150.00 | NM   |             |
| Spots: # Ch    | Day Air                | Date Air Time D               | escription                | Start/End Time          | Lengt   | h Ad-ID   |          |      | Rate Type   |
| 2 WS           | FA Su 11/              | 06/16 11:11 PM La             | ate News                  | 1030p-1130p             | :3      | 0 TWIN160 | 130т∨н   |      | \$150.00 NM |
| 1 WS           | FA Su 11/              | 06/16 11:16 PM La             | ate News                  | 1030p-1130p             | :3      | 0 TWIN160 | 130TVH   |      | \$150.00 NM |
| 21 11/06/16    | 11/06/16               | NFL Football Nite/            | Americ:6-730p SU / 630-71 | S                       | :30     | 2         | \$150.00 | NM   |             |
| Weeks:         | Start Date<br>10/31/16 | End Date MTWTF 11/06/16       |                           | <u>Rate</u><br>\$150.00 |         |           |          |      |             |
| Spots: # Ch    | Day Air                | Date Air Time Do              | escription                | Start/End Time          | Lengt   | h Ad-ID   |          |      | Rate Type   |
| 1 WS           | FA Su 11/              | 06/16 6:06 PM N               | FL Football Nite/America  | 6-730p SU / 630         | )-71 :3 | 0 TWIN160 | 130TVH   |      | \$150.00 NM |
| 2 WS           | FA Su 11/              | 06/16 6:17 PM N               | FL Football Nite/America  | 6-730p SU / 630         | )-71 :3 | 0 TWIN160 | 130TVH   |      | \$150.00 NM |
| 22 11/06/16    | 11/06/16               | NFL Football                  | Sun 7-1130p               | S                       | :30     | 1         | \$375.00 | NM   |             |
| Weeks:         | Start Date<br>10/31/16 | End Date MTWTF 11/06/16       |                           | <u>Rate</u><br>\$375.00 |         |           |          |      |             |
| Spots: # Ch    | Day Air                | Date Air Time Do              | escription                | Start/End Time          | Lengt   | h Ad-ID   |          |      | Rate Type   |
| 1 WS           | FA Su 11/              | 06/16 7:19 PM N               | FL Football               | Sun 7-1130p             | :3      | 0 TWIN160 | 130т∨н   |      | \$375.00 NM |
| 23 11/07/16    | 11/08/16               | Entertainment Tor             | night 630-7p              | MT                      | :30     | 2         | \$190.00 | NM   |             |
| Weeks:         | Start Date<br>11/07/16 | End Date MTWTF<br>11/13/16 MT |                           | <u>Rate</u><br>\$190.00 |         |           |          |      |             |
| Spots: # Ch    | Day Air                | Date Air Time De              | <u>escription</u>         | Start/End Time          | Lengt   | h Ad-ID   |          |      | Rate Type   |
| 2 WS           | FA M 11/               | 07/16 6:46 PM Er              | ntertainment Tonight      | 630-7p                  | :3      | 0 TWIN160 | 130⊤∨H   |      | \$190.00 NM |
| 1 WS           | FA Tu 11/<br>Unresolv  |                               | ntertainment Tonight      | 630-7p                  | :0      | 0         |          |      | \$190.00 NM |
|                |                        |                               |                           | Total Spots             | 4       | 18        |          |      |             |

Payment Terms 30 Days

....

Agency Commission

**Gross Total** 

\$6,630.00 \$994.50

Net Amount Due

\$5,635.50

We Warrant that the actual broadcast information shown on this invoice was taken from the Program Log and will be available, on request, for inspection by the advertiser or agency for 12 months from the date of invoice. Our Terms, Where Credit Has Been Extended, are Net 30 Days From Date of Invoice.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.